

ELIZABETH JEFFRIES

Elizabeth is a seasoned professional and an award winning speaker with expertise in developing people. She's been challenging, encouraging, and coaching executives and high potential managers for over twenty years. She knows people and understands how to get the best from them.



QUALIFICATIONS / EDUCATION

- ▲ Certified Speaking Professional (CSP)
- ▲ Certified Professional Behavior, Values, and Talent Skills Analyst
- ▲ B.A. in Psychology
- ▲ Author of several books including *The Heart of Leadership: How to Inspire, Encourage and Motivate People to Follow You*
- ▲ Author of over one hundred articles on leadership and personal performance
- ▲ Regular contributor to professional journals and business newspapers
- ▲ Inducted into the elite CPAE Speaker Hall of Fame

EXPERIENCE

- ▲ Over 20 years business experience, including serving on the executive start up team of a major hospital
- ▲ Coached scores of executives in the Executive Mastery Coaching Process™ one-on-one so they can influence others in the way of a servant-leader
- ▲ Serves on several non-profit boards
- ▲ President, National Speakers Association, KY Chapter; Past Board Member, National Speakers Association

CLIENTS INCLUDE:

- ▲ American Hospital Association
- ▲ Archdiocese of Philadelphia, PA
- ▲ Blue Cross of California
- ▲ Brown-Forman Corporation
- ▲ Chevron Global Lubricants
- ▲ Chick-Fil-A
- ▲ Churchill Downs, Inc.
- ▲ Crystal Cathedral
- ▲ Ecolab, Inc
- ▲ Episcopal Homes Foundation
- ▲ General Electric Company
- ▲ GlaxoSmithKline
- ▲ Harman Management Co/KFC
- ▲ Humana, Inc.
- ▲ Jewish Hospital St. Mary's Health Services
- ▲ Johnson and Johnson
- ▲ Kroger Company
- ▲ LG&E Energy Corporation/E.ON, LLC
- ▲ Presbyterian Church USA
- ▲ Toyota Motor Manufacturing
- ▲ UHS-Pruitt Corporation
- ▲ Women's Foodservice Forum
- ▲ Westin Maui
- ▲ YUM! Brands

ELIZABETH JEFFRIES

Effective leaders are made, not born.

Skills can be learned.

Talent can be developed.

Relationships can be deepened.

Sometimes we just need someone to help us. Maybe it's to get us unstuck from a problem, or to ask us tough questions, or to take us to a new level of awareness. Maybe it's to hold up the mirror to help us discover our blind spots, or to teach us new skills, or to help hold our feet to the fire to reach our goals.

That's where professional development comes in. That's where Elizabeth Jeffries comes in.

Elizabeth is observant and sensitive. She's direct and goal oriented. She's skilled in asking the right questions, in getting people's attention, and in holding them accountable. Most importantly, her clients and their organizations get results.

From the platform as a keynote speaker, to the classroom as a Seminar Leader, and from the conference room as a Facilitator, to the executive office as a Coach, she's worked with CEOs, Vice presidents, Directors, and Managers across the country. Her clients are leaders in their fields.

Over a million people in more than 4,000 keynote speeches, seminars and leadership retreats from nearly 500 different client organizations have participated in Elizabeth's can-do, how-to messages. She has assessed hundreds of individual leaders with validated tools to discover talent for succession management and leadership development and designed learning materials for clients that get people to think, take action and move forward in their lives and their careers.

