

# ANDREW COHN

Team Building and Diversity  
Leadership Development and  
Team Development

Andrew enables his clients to improve their business results by improving individual and team performance. He works with leaders and with teams at all levels to improve goal alignment, establish and maintain effective processes & communication, and build levels of trust.

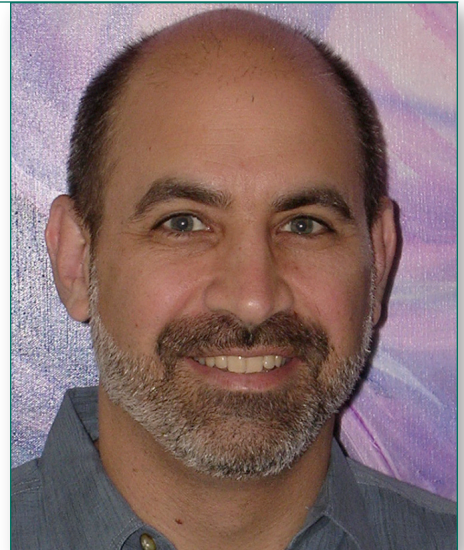
## QUALIFICATIONS / EDUCATION

- ▲ Graduate, Loyola Law School in Los Angeles
- ▲ Master's degree in Applied Psychology, University of Santa Monica
- ▲ B.A., International Relations (concentration in International Business and Economics), cum laude, Boston University

Andrew has also been trained as a workplace mediator by the Los Angeles County Bar Association.

## EXPERIENCE

- ▲ Organization Development / Leadership Development Consultant
- ▲ Diversity and Cross-Cultural Consultant
- ▲ Facilitator and Trainer
- ▲ Individual Effectiveness Coach
- ▲ Attorney (Business litigation)



## CLIENTS INCLUDE:

- ▲ Johnson & Johnson
- ▲ FMC
- ▲ Daimler Chrysler
- ▲ Girl Scouts of the USA
- ▲ Janssen
- ▲ DePuy Orthopaedics
- ▲ Ortho-McNeil Pharmaceutical
- ▲ PepsiCo
- ▲ Quest Diagnostics
- ▲ Deloitte and Touche

THE PROFESSIONAL DEVELOPMENT GROUP

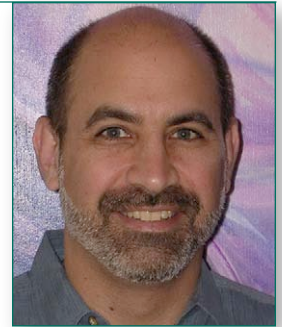
[www.TheProfessionalDevelopmentGroup.com](http://www.TheProfessionalDevelopmentGroup.com)

215-588-1188

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Andrew has designed and facilitated numerous Leadership Development activities, using a variety of learning models, success strategies, and assessment tools (including MBTI, FIRO-B, ILS/MSQ, Emotional Intelligence, Parker Team Player Survey, as well as customized 360° feedback tools). He stresses the link between effective management, leadership and high-performance teams and supports his clients in developing these skills together.



Andrew also facilitates Solutions to Workplace Disputes, whether related to performance management, workplace culture, potentially illegal activities, or otherwise. He counsels leaders and leadership teams regarding best options, as well as meaningfully supports and coaches all parties in disputes to find common ground and move forward. His open-minded and non-judgmental style fosters trust and positive focus, and he helps his clients move through conflicts as quickly and productively as possible.

As a Diversity and Cross-Cultural Consultant, Andrew enables his clients to view diversity issues as central to both effective teamwork and bottom-line success. He has designed and conducted diversity-related sessions for clients in a variety of industries, stressing the connection between effective management of diversity issues and maintaining a high-performing team culture.

As a Coach, Andrew is particularly effective working with clients who are interested in improving their own performance while driving business success. He works with clients to overcome “right v. wrong” thinking in favor of “what works”, and he supports leaders in expanding their toolkit related to emotional intelligence, business strategy development, and technical competence.

Andrew’s work as a defense attorney involved assessing and resolving disputes in litigation.